



**2019 Poinsettia Program**



800.883.0234 • [www.bfgsupply.com](http://www.bfgsupply.com)



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## Raker-Roberta's 2019 Poinsettia Program

Account #: \_\_\_\_\_ E-Mail Address: \_\_\_\_\_  
Company Name: \_\_\_\_\_ Ship Date: \_\_\_\_\_  
Contact Name: \_\_\_\_\_ Ship Via: \_\_\_\_\_  
Ship to Address: \_\_\_\_\_ Subs okay? - By Color-  
By Series  
\_\_\_\_\_  
\_\_\_\_\_  
Phone #: \_\_\_\_\_ Fax: \_\_\_\_\_  
\_\_\_\_\_  
BFG Sales Rep: \_\_\_\_\_

**Plant Connection Claims Policy:** All shipping claims must be filed within 24 hours of receipt of goods from the carrier. Please note any damages due to carrier mis-handling and/or extreme weather conditions. All claims due to quality or shortages must be filed within 72 hours of receipt of goods from the carrier. Please contact the Plant Connection office at 800-883-0234 or your Plant Connection sales rep to place all claims. Failure to follow these steps may void your credit claim. Taking photos of the damaged material, while not required by each vendor, is an excellent way to support your claim

**Warranties:** As BFG acts exclusively as a broker for the vendors, and is not responsible in any way for the quality of the product or shipping the product to you, all warranties shall be the sole responsibility of the vendor and subject to the terms stated in any warranties supplied by any vendor to you. BFG makes no other warranty of any kind, express or implied, including any warranty of fitness of the product for any particular purpose (even if that purpose is known to BFG).

**Disclaimer:** The BFG Plant Connection ("BFG") acts exclusively as a broker for the vendors, and is, therefore not responsible in any way for the quality of the product or shipping the product to you. Accordingly, while BFG makes every attempt to insure your order is processed in a timely manner, we cannot be held responsible for the quality, condition or timeliness of your order, or for situations outside of our control. Under no circumstances shall BFG be liable for any damages to you relating to your order, and specifically disclaims any damages to you, including but not limited to actual damages, special, incidental, indirect or consequential damages, loss of crops or any profit."

**Please note that BFG's standard terms and conditions apply to any order.**



## Raker-Roberta's Ordering Information

**Minimum Order:** 4 trays. All orders fewer than 16 trays per shipment will be priced at volume 1. Raker-Roberta's flexible packaging means no requirements to fill a box.

### Lead Time for Cancellations/Additions:

- Orders for which seeds must be sown need to be received by 5:00 PM on Thursday of the week prior to the required start week.
- Orders for which unrooted cuttings must be stuck must be received approximately three weeks prior to the required start week.
  - For example, orders for an item with a production lead time of 3 weeks must be received at least 6 weeks prior to the ship week.
- Cancellations must be received by Wednesday prior to the ship date.
- Cancellations of listed items will be honored without charge if production has not been started.
- If an item is cancelled after inputs have been purchased and can no longer be returned, you will be responsible for the cost of the inputs or any returns or cancellation charges incurred.
- A 50% restocking charge will be based on line item pricing, if production has been started. In this case, Raker-Roberta will own the cancelled item.
- Cancellation of custom items may result in additional charges.
- Orders that have already left the Raker-Roberta facility cannot be cancelled.
- Trays held at customer request for more than one week past their original ship dates are subject to a \$1.05 per tray/per week holding charge and will be held at the customer's risk.
  - Customer requests to hold or ship material early may limit Raker-Roberta liability for claims resulting from material that is deemed to be too large or too small.

**Royalties:** Royalties are included in the price of the plant.

**Early Order Discount:** A 10% EOD applies to orders placed by 5/8/19

**Shipping Information:** Raker-Roberta shipping boxes are specifically designed with cardboard sleeves for each tray size. Full boxes measure 12 x 14 x 22 inches. Half boxes measure 12 x 7 x 22 inches. We pack one to eight trays per box. There are no add-on, handling, packing, or boxing charges for shipments within the continental USA. **Raker-Roberta attempts to ship orders on Monday or Tuesday of the requested ship week. However, during heavy shipping weeks, orders may be shipped on Wednesday or Thursday to arrive Thursday or Friday.**

- Delivered Pricing- Delivery is to the customer's door via Federal Express, United Parcel Service, or Raker-Roberta Truck.
  - It is Raker-Roberta's option to ship FedEx, UPS, or Raker-Roberta Truck.
  - Transportation cost is included in the plug or liner price.
  - There are no handling charges for orders delivered within the Continental USA.
- Freight On Board (FOB) Pricing- Shipments are FOB Litchfield, Michigan

- Transportation cost is not included in the plug or liner price.
  - Qualified orders shipped via grower truck or customer pick up will be invoiced using FOB pricing
  - Truck rates shown below are subject to a 50-tray minimum per Customer per shipment. Truck rates are based on the number of trays shipping on the same day for orders placed through the same Broker to a single destination.
    - Truck rates are available to all domestic locations within FedEx Zones 2 through 5 (zones established from Litchfield, Michigan 49252) and zip codes within greater metropolitan Denver and Houston. (Please see Truck Zone Map).
    - Truck pricing for FedEx Zones 6 and above, and all international destinations are quoted upon request.
  - Actual freight costs may differ by 1 to 2% per plug/liner.
  - For truck delivery, the customer's facility must accommodate deliveries by a 48-foot tractor-trailer truck.
  - We will schedule truck delivery of product on carts or using a Raker-Roberta patented palletized Shipping Cradle System when appropriate, and/or to accommodate specific grower requests, whenever possible. Cradles must be requested if it is the desired ship method.
  - All carts and plastic Shipping Cradles are Raker-Roberta property.
  - Customers are responsible for storing and working with Raker-Roberta personnel to track and return Shipping Cradles and carts.
  - Customers will be charged for the repair or replacement of Raker-Roberta property not returned in good condition or in a reasonable period of time.
  - Boxes on pallets may be used in place of carts and cradles to allow one way shipping on less-than truck-load carriers.
  - A Raker-Roberta representative will work with the customer to coordinate the delivery process.
  - To facilitate the loading of trucks, changes to orders must be received by Wednesday prior to the requested ship week.
  - Orders from inventory availability for which truck delivery has been requested may be held for a short period to accommodate the loading of trucks (generally five days or less).
- Customer Pick Ups- Customers will receive FOB Pricing.
    - Customers will be contacted by a Raker-Roberta representative the week before their scheduled ship week to schedule their pick-up appointment.
    - Customers must specify when placing CPU orders whether the order should be boxed or unboxed.
    - Order changes must be received by the Wednesday prior to the requested ship week.
    - CPU orders cannot be changed at the time of pick up.

Raker-Roberta's Young Plants  
2019 Poinsettia Liner Program

Description	Sold As
Tags for poinsettia	1
25 TR Poinsettia Advantage Red	25
25 TR Poinsettia Aria Red	25
25 TR Poinsettia Autumn Leaves	25
25 TR Poinsettia Christmas Beauty Marble	25
25 TR Poinsettia Christmas Beauty Red	25
25 TR Poinsettia Christmas Day	25
25 TR Poinsettia Christmas Feelings Marble	25
25 TR Poinsettia Christmas Feelings Merlot	25
25 TR Poinsettia Christmas Feelings Pink	25
25 TR Poinsettia Christmas Feelings Red	25
25 TR Poinsettia Christmas Feelings Red Cinnamon	25
25 TR Poinsettia Christmas Feelings White	25
25 TR Poinsettia Cortez Burgundy	25
25 TR Poinsettia Cortez Early Red	25
25 TR Poinsettia Enduring Marble	25
25 TR Poinsettia Enduring Pink	25
25 TR Poinsettia Enduring Red	25
25 TR Poinsettia Enduring White	25
25 TR Poinsettia Freedom Early Red	25
25 TR Poinsettia Freedom Early White	25
25 TR Poinsettia Freedom Pink	25
25 TR Poinsettia Freedom Red	25
25 TR Poinsettia Freedom White	25
25 TR Poinsettia Gold Rush	25
25 TR Poinsettia Ice Punch	25
25 TR Poinsettia Jingle Bell Rock	25
25 TR Poinsettia Jubilee Jingle Bells	25
25 TR Poinsettia Marblestar	25
25 TR Poinsettia Noel Red	25
25 TR Poinsettia Orion Red	25
25 TR Poinsettia Prestige Burgundy	25
25 TR Poinsettia Prestige Early Red	25
25 TR Poinsettia Prestige Maroon	25
25 TR Poinsettia Prestige Red	25
25 TR Poinsettia Red Glitter	25
25 TR Poinsettia Red Soul	25
25 TR Poinsettia Snowcap	25
25 TR Poinsettia Snowy White	25
25 TR Poinsettia Sonora White Glitter Improved	25
25 TR Poinsettia Tapestry	25
25 TR Poinsettia Tikal Red	25
25 TR Poinsettia Valentine	25
25 TR Poinsettia Whitestar	25
25 TR Poinsettia Winter Rose Dark Red	25
25 TR Poinsettia Winter Rose Early Red	25
25 TR Poinsettia Winter Rose White	25