



WAGNERS

2018-2019 Cool Crops



800.883.0234 • www.bfgsupply.com



BFG Headquarters • 14500 Kinsman Road Burton, OH 44021 • (800) 883.0234



Wagner Greenhouses
2018-2019

Account #: _____

E-Mail Address: _____

Company Name: _____

Ship Date: _____

Contact Name: _____

Ship Via: _____

Ship to Address: _____

Subs okay? - By Color- By Series

Terms/Payment Info: _____

Phone #: _____

Fax: _____

BFG Sales Rep: _____

Plant Connection Claims Policy: All shipping claims must be filed within 24 hours of receipt of goods from the carrier. Please note any damages due to carrier mis-handling and/or extreme weather conditions. All claims due to quality or shortages must be filed within 72 hours of receipt of goods from the carrier. Please contact the Plant Connection office at 800-883-0234 or your Plant Connection sales rep to place all claims. Failure to follow these steps may void your credit claim. Taking photos of the damaged material, while not required by each vendor, is an excellent way to support your claim

Warranties: As BFG acts exclusively as a broker for the vendors, and is not responsible in any way for the quality of the product or shipping the product to you, all warranties shall be the sole responsibility of the vendor and subject to the terms stated in any warranties supplied by any vendor to you. BFG makes no other warranty of any kind, express or implied, including any warranty of fitness of the product for any particular purpose (even if that purpose is known to BFG).

Disclaimer: The BFG Plant Connection ("BFG") acts exclusively as a broker for the vendors, and is, therefore not responsible in any way for the quality of the product or shipping the product to you. Accordingly, while BFG makes every attempt to insure your order is processed in a timely manner, we cannot be held responsible for the quality, condition or timeliness of your order, or for situations outside of our control. Under no circumstances shall BFG be liable for any damages to you relating to your order, and specifically disclaims any damages to you, including but not limited to actual damages, special, incidental, indirect or consequential damages, loss of crops or any profit."

Please note that BFG's standard terms and conditions apply to any order.



Wagner Greenhouses Ordering Information

This pricing is effective April 12, 2018. Product is available July 30, 2018 – February 1, 2019: Calceolaria, Cineraria, Primula, Schizanthus. Ranunculus is available November 26, 2018- February 1, 2019.

Minimum Order: 6 trays, 1 tray per variety (all Wagners young plant programs, excluding PF Cyclamen)
A \$10 below minimum charge will apply to orders that don't meet the minimum.

Tray Sizes Available: All trays measure approx.. 10.5" x 20.75" and are patched to 100% fill.

288 cell size sold as 275, octagonal cells, (East Jordan)

144 cell size sold as 140, octagonal cells (Landmark)

72 cell size sold as 70, octagonal cells (Blackmore)

Volume Discounts: Ship-to volumes for one ship-to are based on the previous year's volume (July 3, 2017 thru June 30 2018). Volume accumulated in all other Wagner's young plant programs (excluding Prefinished Cyclamen) contributes in full to the Spring Plug Program. All orders for the current year (July 3, 2017 to June 29, 2018) will be priced at the previous year's volume until that volume level has been surpassed. When the previous year's volume level is surpassed, volume will accumulate from order to order and discounts for all unshipped orders will be automatically recalculated.

Volume 1	Volume 2	Volume 3	Volume 4	Volume 5	Volume 6	Volume 7
1-24 TR	25-144 TR	145-288 TR	289-576 TR	577-1499 TR	1500-2999 TR	3000+ TR

Order Cutoff: Orders for Grow-to-Order cutoff on Thursday at 12:00 PM before the Start Week.
Availability/At-Once Orders cutoff on Thursday at 12:00 PM before the Ship Week

Lead Time for Cancellations/ Additions: Cancellations of orders or parts of orders must be made prior to sowing

Packing and Handling Fees: Shipping from Wagner Greenhouses, Minneapolis, Minnesota

Tray Size	Approximate trays per standard box	Dimensional Weight Per tray	Packing Charges Per Tray	Insulated Packing Charges Per tray	Wagner Cart Charges per Tray	Pallet Rack Charges Per Tray
288	5	4.5 lbs	\$1.07	\$1.58	\$0.10	\$1.07
144	4	5.63 lbs	\$1.22	\$1.68	\$0.10	\$1.22
72	3	6.5 lbs	\$1.28	\$1.89	\$0.10	NA

Tags: Tags are not available except for herbs. Please contact your sales rep to place a tag order through John Henry or Mastertag

Custom Orders: Varieties and/or tray sizes not included on the Variety List are considered Custom Orders. Custom Orders are subject to the following criteria:

- requests should be submitted in writing and are subject to approval
- orders must equal or exceed 3 trays per variety per ship date
- Wagner's will make every effort to supply the number of trays ordered, but will not guarantee counts for Custom Orders (i.e. customers will be billed for the quantity of plugs ordered, not the quantity shipped)
- with the exception of shipping problems, complaints regarding custom orders will not be accepted
- cancellations of custom orders requiring specialized seeds will not be accepted once seeds are procured
- Submission of a Custom Order request indicates acceptance of these terms

Order Cutoff: Orders for sowing cutoff on Thursday at 12:00 PM before the Start Week. Availability/At-Once Orders cutoff on Thursday at 12:00 PM before the Ship Week.

Lead Time for Cancellations/ Additions: Cancellations of orders or parts of orders must be made prior to sowing.

Shipping Information:

- Customer Pickup: Pickup times should be scheduled in advance with Wagners' shipping department. Available Monday-Friday 8:00 AM-4:30 PM

Please contact your sales rep for a freight estimate

Wagner Cool Crops Product Listing 2019

Quantity	Description	Sold as
	Calceolaria Dainty Formula Mix	70
	Cin Jester Blue Bicolor	70
	Cin Jester Mixed	70
	Cin Venezia Formula Mix	70
	Prim Danova Grower Select Mix	70
	Prim Danova Mixed	70
	Prim Hethor Giant Early Mix	70
	Prim Hethor Giant Late Mix	70
	Prim Hethor Giant Mid Mix	70
	Primula Blue Zebra	70
	Primula Danessa Mix	70
	Primula Optic Mixture	70
	Primula Prima Mixed	70
	Primula Starflame Mix	70
	Primula SuperNova Mix	70
	Primula Sweet 16 Pink Shades	70
	Primula Touch Me Large Galaxy Magenta	70
	Primula Touch Me Large Mix	70
	Primula Touch Me Midi Mix	70
	Ranun Bloomingdale II Mix	70
	Ranunculus Mache Bicolor Mix	70
	Ranunculus Mache Mixture	70
	Ranunculus Mache Orange	70
	Ranunculus Mache Pastel Mix	70
	Ranunculus Mache Pink	70
	Ranunculus Mache Purple	70
	Ranunculus Mache Red	70
	Ranunculus Mache Rose	70
	Ranunculus Mache Scarlet	70
	Ranunculus Mache Vanilla Bicolor Medley	70
	Ranunculus Mache Yellow	70
	Ranunculus Magic Chocolate	70
	Ranunculus Magic Golden Yellow	70
	Ranunculus Magic Mixed	70
	Ranunculus Magic Orange	70
	Ranunculus Magic Pink & Peach	70
	Ranunculus Magic Red	70
	Ranunculus Magic Rose	70
	Ranunculus Magic Rose Delight	70
	Ranunculus Magic White	70
	Ranunculus Magic Yellow	70
	Ranunculus Sprinkles Mix	70
	Schizanthus Atlantis Mix	70
	Prim Danova Grower Select Mix	140
	Prim Danova Mixed	140
	Prim Hethor Giant Early Mix	140
	Prim Hethor Giant Late Mix	140
	Prim Hethor Giant Mid Mix	140
	Prim Danova Grower Select Mix	275
	Prim Danova Mixed	275
	Prim Hethor Giant Early Mix	275
	Prim Hethor Giant Late Mix	275
	Prim Hethor Giant Mid Mix	275
	Primula Optic Mixture	275