



## 2020 Kalanchoe Program



800.883.0234 • [www.bfgsupply.com](http://www.bfgsupply.com)





Dummen Orange  
2020 Kalanchoe Program

Account #: \_\_\_\_\_ E-Mail Address: \_\_\_\_\_  
Company Name: \_\_\_\_\_ Ship Date: \_\_\_\_\_  
Contact Name: \_\_\_\_\_ Ship Via: \_\_\_\_\_  
Ship to Address: \_\_\_\_\_ Subs okay? - By Color- By Series  
\_\_\_\_\_ Terms/Payment Info: \_\_\_\_\_  
Phone #: \_\_\_\_\_ Fax: \_\_\_\_\_  
BFG Sales Rep: \_\_\_\_\_

Plant Connection Claims Policy: All shipping claims must be filed within 24 hours of receipt of goods from the carrier. Please note any damages due to carrier mis-handling and/or extreme weather conditions. All claims due to quality or shortages must be filed within 48 hours of receipt of goods from the carrier. Please contact the Plant Connection office at 800-883-0234 or your Plant Connection sales rep to place all claims. Failure to follow these steps may void your credit claim. Taking photos of the damaged material, while not required by each vendor, is an excellent way to support your claim

Warranties: As BFG acts exclusively as a broker for the vendors, and is not responsible in any way for the quality of the product or shipping the product to you, all warranties shall be the sole responsibility of the vendor and subject to the terms stated in any warranties supplied by any vendor to you. BFG makes no other warranty of any kind, express or implied, including any warranty of fitness of the product for any particular purpose (even if that purpose is known to BFG).

Disclaimer: The BFG Plant Connection ("BFG") acts exclusively as a broker for the vendors, and is, therefore not responsible in any way for the quality of the product or shipping the product to you. Accordingly, while BFG makes every attempt to insure your order is processed in a timely manner, we cannot be held responsible for the quality, condition or timeliness of your order, or for situations outside of our control. Under no circumstances shall BFG be liable for any damages to you relating to your order, and specifically disclaims any damages to you, including but not limited to actual damages, special, incidental, indirect or consequential damages, loss of crops or any profit."

Please note that BFG's standard terms and conditions apply to any order.



Dummen Orange  
Kalanchoe Ordering Information

|               |                            |
|---------------|----------------------------|
| Prices Valid: | Week 1/2020 - Week 52/2020 |
| Availability: | Week 1/2020 - Week 52/2020 |

Minimum Order:

- 3,000 Cuttings
  - Orders under 1,500 cuttings will incur a \$55.00 handling fee and orders between 1,500 and 3,000 cuttings will incur a \$30.00 handling fee
- Standard Box holds 800-1,000 cuttings

Tags: Tags are included unless specified "No Tags". Tags come in increments of 50.

Royalties: Royalties are included in the price of the plant

Lead Time for Cancellations/Additions:

- No cancellations accepted within 4 weeks of ship date.
- No order changes accepted after 5pm EST on Wednesday 2 weeks prior to ship date.

Discounts: Please contact your sales rep for a quote on larger orders.

| Vol 1 | Vol 2   | Vol 3    | Vol 4     | Vol 5     |
|-------|---------|----------|-----------|-----------|
| 0-25k | 25k-75k | 75k-150k | 150k-300k | 300k-500k |

Shipping Information: Freight per cutting is listed in the pricing grid. Orders ship via FedEx.

- FOB Tanzania
  - Please note that in certain circumstances orders may ship from our farm in Kenya. No additional freight charges will apply, however, orders may be received in 2 shipments.

## 2020 Dummen Kalanchoe Price List

| Quantity | Description                                | Round By |
|----------|--|----------|
|          | <b>Kalanchoe Tags</b>                      | <b>1</b> |
|          | URC Kalanchoe Calanday Bromo               | 100      |
|          | URC Kalanchoe Calanday Cima                | 100      |
|          | URC Kalanchoe Calanday Coto                | 100      |
|          | URC Kalanchoe Calanday Dendi               | 100      |
|          | URC Kalanchoe Calanday Flores              | 100      |
|          | URC Kalanchoe Calanday Fuego               | 100      |
|          | URC Kalanchoe Calanday Galera              | 100      |
|          | URC Kalanchoe Calanday Hekla               | 100      |
|          | URC Kalanchoe Calanday Kerinci             | 100      |
|          | URC Kalanchoe Calanday Keruna              | 100      |
|          | URC Kalanchoe Calanday Lanin               | 100      |
|          | URC Kalanchoe Calanday Lascar              | 100      |
|          | URC Kalanchoe Calanday Lican               | 100      |
|          | URC Kalanchoe Calanday Longo               | 100      |
|          | URC Kalanchoe Calanday Mandarin            | 100      |
|          | URC Kalanchoe Calanday Mere                | 100      |
|          | URC Kalanchoe Calanday Midi Sunkissed Pink | 100      |
|          | URC Kalanchoe Calanday Mikeno              | 100      |
|          | URC Kalanchoe Calanday Milos               | 100      |
|          | URC Kalanchoe Calanday Molly               | 100      |
|          | URC Kalanchoe Calanday Morne               | 100      |
|          | URC Kalanchoe Calanday Opala               | 100      |
|          | URC Kalanchoe Calanday Paso                | 100      |
|          | URC Kalanchoe Calanday Petero              | 100      |
|          | URC Kalanchoe Calanday Raja                | 100      |
|          | URC Kalanchoe Calanday Rudak               | 100      |
|          | URC Kalanchoe Calanday Saja                | 100      |
|          | URC Kalanchoe Calanday Sublime Discodip    | 100      |
|          | URC Kalanchoe Calanday Sublime Elgon       | 100      |
|          | URC Kalanchoe Calanday Tenorio             | 100      |
|          | URC Kalanchoe Calanday Toka                | 100      |
|          | URC Kalanchoe Calanday Tombo               | 100      |
|          | URC Kalanchoe Calanday Wevano              | 100      |
|          | URC Kalanchoe Calanday Willis              | 100      |
|          | URC Kalanchoe Calandiva Birkin             | 100      |
|          | URC Kalanchoe Calandiva Bisset             | 100      |
|          | URC Kalanchoe Calandiva Cher               | 100      |
|          | URC Kalanchoe Calandiva Ewbank             | 100      |
|          | URC Kalanchoe Calandiva Fiesta             | 100      |
|          | URC Kalanchoe Calandiva Fox                | 100      |
|          | URC Kalanchoe Calandiva Garbo              | 100      |
|          | URC Kalanchoe Calandiva Hawn               | 100      |
|          | URC Kalanchoe Calandiva Jamaica            | 100      |
|          | URC Kalanchoe Calandiva La Douce           | 100      |
|          | URC Kalanchoe Calandiva Leonardo           | 100      |
|          | URC Kalanchoe Calandiva Middler            | 100      |
|          | URC Kalanchoe Calandiva Moreno             | 100      |
|          | URC Kalanchoe Calandiva Nolin              | 100      |
|          | URC Kalanchoe Calandiva Rio                | 100      |
|          | URC Kalanchoe Calandiva Rubio              | 100      |

## 2020 Dummen Kalanchoe Price List

| Quantity | Description                                    | Round By |
|----------|--|----------|
|          | URC Kalanchoe Calandiva Soldana                | 100      |
|          | URC Kalanchoe Calandiva Theron                 | 100      |
|          | URC Kalanchoe Calandiva Tweed                  | 100      |
|          | URC Kalanchoe Calandiva Tylo                   | 100      |
|          | URC Kalanchoe Calandiva Vega                   | 100      |
|          | URC Kalanchoe Calandiva Weaver                 | 100      |
|          | URC Kalanchoe Calandiva Whites                 | 100      |
|          | URC Kalanchoe Calandiva Zeta                   | 100      |
|          | URC Kalanchoe Grandiva Auger                   | 100      |
|          | URC Kalanchoe Grandiva Cates                   | 100      |
|          | URC Kalanchoe Grandiva Moore                   | 100      |
|          | URC Kalanchoe Grandiva York                    | 100      |
|          | URC Mini Kalanchoe Calanday Bromo              | 100      |
|          | URC Mini Kalanchoe Calanday Cima               | 100      |
|          | URC Mini Kalanchoe Calanday Coto               | 100      |
|          | URC Mini Kalanchoe Calanday Ferna              | 100      |
|          | URC Mini Kalanchoe Calanday Flores             | 100      |
|          | URC Mini Kalanchoe Calanday Kikai              | 100      |
|          | URC Mini Kalanchoe Calanday Longo              | 100      |
|          | URC Mini Kalanchoe Calanday Mere               | 100      |
|          | URC Mini Kalanchoe Calanday Mikeno             | 100      |
|          | URC Mini Kalanchoe Calanday Morne              | 100      |
|          | URC Mini Kalanchoe Calanday Pilas              | 100      |
|          | URC Mini Kalanchoe Calanday Rudak              | 100      |
|          | URC Mini Kalanchoe Calanday Saja               | 100      |
|          | URC Mini Kalanchoe Calanday Sublime Piton      | 100      |
|          | URC Mini Kalanchoe Calanday Sublime Piton Pink | 100      |
|          | URC Mini Kalanchoe Calanday Toka               | 100      |
|          | URC Mini Kalanchoe Calanday Tomas              | 100      |
|          | URC Mini Kalanchoe Calanday Venia              | 100      |
|          | URC Mini Kalanchoe Calanday Wevano             | 100      |
|          | URC Mini Kalanchoe Calanday Willis             | 100      |
|          | URC Mini Kalanchoe Calandiva Berry             | 100      |
|          | URC Mini Kalanchoe Calandiva Cadillac Pink     | 100      |
|          | URC Mini Kalanchoe Calandiva Davis             | 100      |
|          | URC Mini Kalanchoe Calandiva Dern              | 100      |
|          | URC Mini Kalanchoe Calandiva Garbo             | 100      |
|          | URC Mini Kalanchoe Calandiva Hawn              | 100      |
|          | URC Mini Kalanchoe Calandiva Leonardo          | 100      |
|          | URC Mini Kalanchoe Calandiva Nolin             | 100      |
|          | URC Mini Kalanchoe Calandiva Rubio             | 100      |
|          | URC Mini Kalanchoe Calandiva Weaver            | 100      |
|          | URC Mini Kalanchoe Calandiva Welch             | 100      |
|          | URC Mini Kalanchoe Calandiva Whites            | 100      |
|          | URC Mini Kalanchoe Calandiva Zeta              | 100      |
|          | URC Mini Kalanchoe Grandiva Barber             | 100      |
|          | URC Mini Kalanchoe Grandiva Cates              | 100      |
|          | URC Mini Kalanchoe Grandiva Foster             | 100      |
|          | URC Mini Kalanchoe Grandiva Loy                | 100      |