



WAGNERS

2019-2020 Cool Crops



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Wagner Greenhouses
2019-2020

Account #: _____

E-Mail Address: _____

Company Name: _____

Ship Date: _____

Contact Name: _____

Ship Via: _____

Ship to Address: _____

Subs okay? - By Color- By Series

Terms/Payment Info: _____

Phone #: _____

Fax: _____

BFG Sales Rep: _____

Plant Connection Claims Policy: All shipping claims must be filed within 24 hours of receipt of goods from the carrier. Please note any damages due to carrier mis-handling and/or extreme weather conditions. All claims due to quality or shortages must be filed within 72 hours of receipt of goods from the carrier. Please contact the Plant Connection office at 800-883-0234 or your Plant Connection sales rep to place all claims. Failure to follow these steps may void your credit claim. Taking photos of the damaged material, while not required by each vendor, is an excellent way to support your claim

Warranties: As BFG acts exclusively as a broker for the vendors, and is not responsible in any way for the quality of the product or shipping the product to you, all warranties shall be the sole responsibility of the vendor and subject to the terms stated in any warranties supplied by any vendor to you. BFG makes no other warranty of any kind, express or implied, including any warranty of fitness of the product for any particular purpose (even if that purpose is known to BFG).

Disclaimer: The BFG Plant Connection ("BFG") acts exclusively as a broker for the vendors, and is, therefore not responsible in any way for the quality of the product or shipping the product to you. Accordingly, while BFG makes every attempt to insure your order is processed in a timely manner, we cannot be held responsible for the quality, condition or timeliness of your order, or for situations outside of our control. Under no circumstances shall BFG be liable for any damages to you relating to your order, and specifically disclaims any damages to you, including but not limited to actual damages, special, incidental, indirect or consequential damages, loss of crops or any profit."

Please note that BFG's standard terms and conditions apply to any order.



Wagner Greenhouses Ordering Information

This pricing is effective April 29, 2019.

Calceolaria, Cineraria, Primula, Schizanthus are available July 29, 2019 – January 31, 2020

Ranunculus is available November 25, 2019- January 31, 2020

Minimum Order: 6 trays, 1 tray per variety

A \$10 below minimum charge will apply to orders that don't meet the minimum.

Tray Sizes Available: All trays measure approx.. 10.5" x 20.75" and are patched to 100% fill.

288 cell size sold as 275, octagonal cells, (East Jordan)

144 cell size sold as 140, octagonal cells (Landmark)

72 cell size sold as 70, octagonal cells (Blackmore)

Volume Discounts: Ship-to volumes for one ship-to are based on the previous year's volume (July 2, 2018 thru June 28 2019). Volume accumulated in all other Wagner's young plant programs (excluding Prefinished Cyclamen) contributes in full to the Spring Plug Program. All orders for the current year will be priced at the previous year's volume until that volume level has been surpassed. When the previous year's volume level is surpassed, volume will accumulate from order to order and discounts for all unshipped orders will be automatically recalculated.

Volume 1	Volume 2	Volume 3	Volume 4	Volume 5	Volume 6	Volume 7
1-24 TR	25-144 TR	145-288 TR	289-576 TR	577-1499 TR	1500-2999 TR	3000+ TR

Order Cutoff: Orders for sowing cutoff on Thursday at 12:00 PM before the Start Week. Availability/At-Once Orders cutoff on Thursday at 12:00 PM before the Ship Week

Lead Time for Cancellations/ Additions: Cancellations of orders or parts of orders must be made prior to sowing

Packing and Handling Fees: Shipping from Wagner Greenhouses, Minneapolis, Minnesota

Tray Size	Approximate trays per standard box*	Dimensional Weight per Tray**	Packing Charges Per Tray	Insulated Packing Charges Per Tray	Wagner Cart Charges Per Tray	Pallet Rack Charges Per Tray
288	5	4.5 lbs.	\$1.20	\$1.78	\$0.12	\$1.20
144	4	5.63 lbs	\$1.37	\$1.89	\$0.12	\$1.37
72	3	6.5 lbs.	\$1.45	\$2.13	\$0.12	n/a

Tags: Tags are not available except for herbs. Please contact your sales rep to place a tag order through John Henry or Mastertag

Custom Orders: Varieties and/or tray sizes not included on the Variety List are considered Custom Orders. Custom Orders are subject to the following criteria:

- requests should be submitted in writing and are subject to approval
- orders must equal or exceed 3 trays per variety per ship date
- Wagner's will make every effort to supply the number of trays ordered, but will not guarantee counts for Custom Orders (i.e. customers will be billed for the quantity of plugs ordered, not the quantity shipped)
- with the exception of shipping problems, complaints regarding custom orders will not be accepted
- cancellations of custom orders requiring specialized seeds will not be accepted once seeds are procured
- Submission of a Custom Order request indicates acceptance of these terms

Shipping Information:

- Customer Pickup: Pickup times should be scheduled in advance with Wagners' shipping department. Available Tuesday-Thursday 9am-4pm
- Please contact your sales rep for a freight estimate

2020 Wagner Cool Crop Price List

Quantity	Description
	140 TR Primula Danova Grower Select Mix
	140 TR Primula Danova Mixed
	140 TR Primula Hethor Giant Early Mix
	140 TR Primula Hethor Giant Late Mix
	140 TR Primula Hethor Giant Mid Mix
	275 TR Primula Danova Grower Select Mix
	275 TR Primula Danova Mixed
	275 TR Primula Hethor Giant Early Mix
	275 TR Primula Hethor Giant Late Mix
	275 TR Primula Hethor Giant Mid Mix
	275 TR Primula Optic Mixture
	70 TR Calceolaria Dainty Formula Mix
	70 TR Cineraria Jester Blue Bicolor
	70 TR Cineraria Jester Mixed
	70 TR Cineraria Venezia Formula Mix
	70 TR Primula Danova Grower Select Mix
	70 TR Primula Danova Mixed
	70 TR Primula Hethor Giant Early Mix
	70 TR Primula Hethor Giant Late Mix
	70 TR Primula Hethor Giant Mid Mix
	70 TR Primula Optic Mixture
	70 TR Primula Prima Mixed
	70 TR Primula Starflame Mix
	70 TR Primula SuperNova Mix
	70 TR Primula Sweet 16 Pink Shades
	70 TR Primula Tch Me Lrg Galaxy Magenta
	70 TR Primula Tch Me Lrg Mix
	70 TR Primula Touch Me Midi Mix
	70 TR Ranunculus Bloomingdale II Mix
	70 TR Ranunculus Mache Bicolor Mix
	70 TR Ranunculus Mache Fire
	70 TR Ranunculus Mache Mixture
	70 TR Ranunculus Mache Orange
	70 TR Ranunculus Mache Pastel Mix
	70 TR Ranunculus Mache Pink
	70 TR Ranunculus Mache Purple
	70 TR Ranunculus Mache Red
	70 TR Ranunculus Mache Rose
	70 TR Ranunculus Mache Vnlla Biclr Mdly
	70 TR Ranunculus Mache Yellow
	70 TR Ranunculus Magic Golden Yellow
	70 TR Ranunculus Magic Mixed
	70 TR Ranunculus Magic Orange
	70 TR Ranunculus Magic Pink & Peach
	70 TR Ranunculus Magic Red
	70 TR Ranunculus Magic Rose
	70 TR Ranunculus Magic Rose Delight
	70 TR Ranunculus Magic White
	70 TR Ranunculus Magic Yellow
	70 TR Ranunculus Sprinkles Dwarf Mix
	70 TR Ranunculus Sprinkles Mix
	70 TR Schizanthus Atlantis Mix