

Pacific™

PLUG & LINER



2025-2026 Hosta EOD Program



800.883.0234 • www.bfgsupply.com



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**Pacific Plug & Liners
2025-2026 Program**

Account #: _____

E-Mail Address: _____

Company Name: _____

Ship Date: _____

Contact Name: _____

Ship Via: _____

Ship to Address: _____

Subs okay? - By Color- By Series

Phone #: _____

Terms/Payment Info: _____

Fax: _____

BFG Sales Rep: _____

Plant Connection Claims Policy: All shipping claims must be filed within 24 hours of receipt of goods from the carrier. Please note any damages due to carrier mis-handling and/or extreme weather conditions. All claims due to quality or shortages must be filed within 48 hours of receipt of goods from the carrier. Please contact the Plant Connection office at 800-883-0234 or your Plant Connection sales rep to place all claims. Failure to follow these steps may void your credit claim. Taking photos of the damaged material, while not required by each vendor, is an excellent way to support your claim

Warranties: As BFG acts exclusively as a broker for the vendors, and is not responsible in any way for the quality of the product or shipping the product to you, all warranties shall be the sole responsibility of the vendor and subject to the terms stated in any warranties supplied by any vendor to you. BFG makes no other warranty of any kind, express or implied, including any warranty of fitness of the product for any particular purpose (even if that purpose is known to BFG).

Disclaimer: The BFG Plant Connection ("BFG") acts exclusively as a broker for the vendors, and is, therefore not responsible in any way for the quality of the product or shipping the product to you. Accordingly, while BFG makes every attempt to insure your order is processed in a timely manner, we cannot be held responsible for the quality, condition or timeliness of your order, or for situations outside of our control. Under no circumstances shall BFG be liable for any damages to you relating to your order, and specifically disclaims any damages to you, including but not limited to actual damages, special, incidental, indirect or consequential damages, loss of crops or any profit."

Please note that BFG's standard terms and conditions apply to any order.



Ordering Information

Prices listed are valid from November 2, 2025 to October 31, 2026 (weeks 45-44)

Last Day to place orders for HOSTA EOD PROGRAM is July 12th, 2025

Hosta EOD Program:

- Minimum per variety: 2160
- Minimum per Order: 20,000

Minimum Order

- Grow-to order: 2 trays per variety.
- Current Availability orders: 1 tray per variety
- Exceptions include Cordyline, Echibeckia Summerina and Hellebore Frostkiss, these are all 1 tray minimum
- Fast-Track 32 Cell - minimum of 10 trays per variety for grow-to orders. 1 Tray minimum for posted availability and Hellebore orders.
- Grow-to Specialty, Tissue Culture and Grass orders: Please Inquire.

Tags: Pacific Plug & Liner offers tags for select plants listed in our current catalog. With the exception of specific varieties, tags are optional. Tags are sold at a 1:1 ratio, with exception of the Hula Berry program which is sold at a 4:1 ratio. ***Please specify if you would like tags when placing an order. Mandatory Tags cannot be waived without breeder permission.***

Tags are not available for the HOSTA PROGRAM

Program	Breeder	Tag Type	Required
Ajuga Fine-Feathered Friends Program	Chris Hansen	Gardener's XL Improved Tag	YES
Alstroemeria Colorita® Program	Royal Van Zanten	Mid XL Locking Tag	NO
Colocasia Royal Hawaiian® Program	PlantHaven	Gardener's XL Improved Tag	YES
Delphinium Delgenius™ Program	Exceptio	Gardener's XL Improved Tag	NO
Echibeckia Summerina® Program	Exceptio	Gardener's XL Improved Tag	NO
Greenfuse Program	Greenfuse	MasterTag XL Tag	NO
Hellebore Frostkiss® Program	Exceptio	Gardener's XL Improved Tag	NO
HilverdaFlorist Gerbera Program	HilverdaFlorist	Universal XL Tag	NO
Hula Berry® Program	Nourse Farms	Gardener's XL Improved Tag	YES
Lavender Exceptional & Phenomenal Program	Peace Tree Farms	Gardener's XL Improved Tag	YES
Must Have Perennials Products	Must Have Perennials	Gardener's XL Improved Tag	YES
Terra Nova Nurseries Program	Terra Nova Nurseries	Gardener's XL Improved Tag	YES
Southern Living Plant Program	PDSI	Gardener's XL Improved Tag	YES
Sunset Plant Collection	PDSI	Gardener's XL Improved Tag	YES
Select Perennials, Grasses, Shrubs and Specialty	Multiple	Gardener's XL Improved Tag	NO*

Order Changes: Cutoff for Order changes and New Orders is Wednesday, 9PM, Pacific Time, one week prior to ship week. EXCEPTION: Canada Orders must be placed by Tuesday 9PM, one week prior to the ship week.

Average Lead Times per Liner Size

(Please add a 4 week procurement for items from Seed or URC. Please add 6-12 months for items from tissue culture or division.)

32 Cell Tray--> 22-25 Weeks (40-52 Weeks for Hellebore)

50 Cell Tray--> 10-14 Weeks

72 Cell Tray--> 8-30 Weeks

102 Cell Tray--> 5-10 Weeks (15-25 Weeks for Cordyline)

128 Cell Tray--> 6-14 Weeks

162 Cell Tray--> 6-12 Weeks (20 Weeks for Dracaena)

Cancellations:

- Cancellations and adjustments will only be accepted 4 weeks prior to sticking or sowing of plant material with exception of items from division and tissue culture.
- Cancellations on product from division or tissue culture will be reviewed prior to acceptance. Divisions and tissue culture inputs are ordered up to a year in advance and have strict cancellation windows from our vendors.
- Cancellations will not be accepted after plant material has been sown or stuck.

Shipping Information:

Packaging- Trays shipped in cartons are netted to ensure quality delivery.

- *NEW* Large Box dimensions: 15¾" H x 23¾" W x 22" L
- Medium Box dimensions: 15¾" H x 11¾" W x 22" L
- All boxed orders will be charged an additional \$2.84 packaging fee per tray

Tray Size	Trays/Large Box	Trays/Regular Box
162 Cell	8	4
128 Cell	6 to 8	3 to 4
102 Cell	8	4
102 Cell Cordyline	4	2
72 Cell	6	3
72 Cell Cordyline/Cupressus/Hellebore	4	2
50 Cell	6	3
32 Cell	4	2
32 Cell Cupressus/Hellebore/Phormium	2	1

Freight- Prices are F.O.B. Watsonville, CA. Freight is pre-paid.

- Freight can be directly charged to Broker & Customer freight accounts.
- GSO (Golden State Overnight) Delivery is available for the following states: WA/CA/OR
- AirFreight via SouthWest Cargo For customers located near SouthWest Cargo Airport locations.
- FedEx Priority Overnight and Pallet Shipper Grower Truck delivery are the primary services offered by PP&L Nationwide.

Pallet Shipper- Pallet Shipper Grower Truck deliveries: Product will be loaded Thursday or Friday of the requested ship week and delivered Monday through Thursday of following week.

- Pallet shipping via refrigerated truck is available for all customers.
- Minimum for quoted freight rate is 72 Trays per ship week.

- For orders less than 72 trays that are shipping on a pallet, please call for a quote.
- We schedule qualified pallet deliveries when available. Please contact customer service for schedules into the various markets.
- Maximum height of a pallet shipper is 96”.
- Quoted pallet pricing will only apply after 72 trays or more are ordered per ship week.
- When large volumes are shipped of 6 pallets or more, we will look into getting a better rate than our standard quoted rate per tray.

Tariff: Applied as a separate line-item charge when applicable.

Freight Rates

Refrigerated	
State	Rate/Tray
CA	3.83
AZ, CO, NV, OR, WA	7.67
IA, MO, NE, OH, OK, TN	9.44
IL, IN, KY, MN, NM, PA, TX	10.62
AL, AR, CT, FL, GA, ID, KS, LA, MA, MD, MI, MS, MT, ND, NJ, NY, SD, UT, WI, WY	11.21
NC, SC, VA, WV	14.45
DE, ME, NH, RI, VT	19.47

FedEx	
State	Rate/Tray
CA	11.92
AZ, NV, OR, UT	22.06
CO, ID, WA	23.60
KS, MN, NM, OK, TX	26.55
AR, CT, DE, GA, IA, IL, IN, KY, LA, MA, MD, MO, MS,	27.91
FL, ME, MI, OH, SC, VA, VT	28.91
AL, ND, WV	36.58

Claims: All claims must be submitted in writing via broker claim process to track effectively.

- **Freight Damage:** Customers should contact their broker with any issues related to freight damage. Freight damage claims need to be made within 24 hours of receiving the shipment, photos required. When possible, please also note product is damaged on the Bill of Lading the freight company provides at time of delivery, this will help with processing the claim quicker.
- **Product Shortage:** If the quantity delivered does not match the quantity on the packing list provided at the time of delivery, this must be done within 48 hours of receipt of our shipment.
- **Product Quality:** Customers should notify their broker within 48 hours of receipt if anything does not appear correct with product delivered. Photos are required for product quality claims.
- **Product Reversion:** PP&L will not give credit for plants that revert after planting. This includes variegated foliage and bicolor flowers.

2025-2026 Pacific Plug Drops

Item Description	Container Description
Hosta Blue Angel	32/32 LF FAST-TRACK
Hosta Fire and Ice	32/32 LF FAST-TRACK
Hosta Gator Cup Gold	72/72 Growcoon
Hosta Gator Cup Gold	128/128 Growcoon
Hosta Great Expectations	32/32 LF FAST-TRACK
Hosta June	32/32 LF FAST-TRACK
Hosta Old Yeller	72/72 Growcoon
Hosta Old Yeller	128/128 Growcoon
Hosta Patriot	32/32 LF FAST-TRACK
Hosta Stained Glass	32/32 LF FAST-TRACK

2025-2026 Pacific Plug & Liner Hosta EOD Product List

Quantity	Description	Sold As
	128 TR Hosta Abiqua Drinking Gourd	128
	128 TR Hosta American Halo	128
	128 TR Hosta Ann Kulpa	128
	128 TR Hosta August Moon	128
	128 TR Hosta Barbara Ann	128
	128 TR Hosta Big Daddy	128
	128 TR Hosta Blazing Saddles	128
	128 TR Hosta Blue Angel	128
	128 TR Hosta Blue Ivory	128
	128 TR Hosta Blue Mammoth	128
	128 TR Hosta Blue Mouse Ears	128
	128 TR Hosta Brim Cup	128
	128 TR Hosta Brother Stephan	128
	128 TR Hosta Captain Kirk	128
	128 TR Hosta Christmas Tree	128
	128 TR Hosta City Lights	128
	128 TR Hosta Dancing Darling	128
	128 TR Hosta Diana Remembered	128
	128 TR Hosta Dream Queen	128
	128 TR Hosta Dream Weaver	128
	128 TR Hosta Earth Angel	128
	128 TR Hosta Elegans	128
	128 TR Hosta Emerald Ruff Cut	128
	128 TR Hosta Fantabulous	128
	128 TR Hosta Fire and Ice	128
	128 TR Hosta Fire Island	128
	128 TR Hosta First Frost	128
	128 TR Hosta fortunei Aureomarginata	128
	128 TR Hosta Fragrant Blue	128
	128 TR Hosta Fragrant Bouquet	128
	128 TR Hosta Francee	128
	128 TR Hosta Frances Williams	128
	128 TR Hosta Great Expectations	128
	128 TR Hosta Guacamole	128
	128 TR Hosta Hadspen Blue	128
	128 TR Hosta Halcyon	128
	128 TR Hosta June	128
	128 TR Hosta June Fever	128
	128 TR Hosta Justine	128
	128 TR Hosta Krossa Regal	128
	128 TR Hosta Lakeside Paisley Print	128

	128 TR Hosta Liberty	128
	128 TR Hosta Loyalist	128
	128 TR Hosta Minuteman	128
	128 TR Hosta Moonstruck	128
	128 TR Hosta Orange Star	128
	128 TR Hosta Paradigm	128
	128 TR Hosta Patriot	128
	128 TR Hosta Pilgrim	128
	128 TR Hosta Powder Blue	128
	128 TR Hosta Praying Hands	128
	128 TR Hosta Proud Treasure	128
	128 TR Hosta Queen Josephine	128
	128 TR Hosta Rainforest Sunrise	128
	128 TR Hosta Regal Splendor	128
	128 TR Hosta Robert Frost	128
	128 TR Hosta Royal Standard	128
	128 TR Hosta Sagae	128
	128 TR Hosta Saint Elmo's Fire	128
	128 TR Hosta So Sweet	128
	128 TR Hosta Stained Glass	128
	128 TR Hosta Sum and Substance	128
	128 TR Hosta Tropical Dancer	128
	128 TR Hosta Victory	128
	128 TR Hosta Vulcan	128
	128 TR Hosta Wide Brim	128
	128 TR Hosta Wolverine	128
	72 TR Hosta Abiqua Drinking Gourd	72
	72 TR Hosta American Halo	72
	72 TR Hosta Ann Kulpa	72
	72 TR Hosta August Moon	72
	72 TR Hosta Barbara Ann	72
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