



2025-2026 Cool Crops Program



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Wagner Greenhouses
2025-2026

Account #: _____

E-Mail Address: _____

Company Name: _____

Ship Date: _____

Contact Name: _____

Ship Via: _____

Ship to Address: _____

Subs okay? - By Color- By Series

Terms/Payment Info: _____

Phone #: _____

Fax: _____

BFG Sales Rep: _____

Plant Connection Claims Policy: All shipping claims must be filed within 24 hours of receipt of goods from the carrier. Please note any damages due to carrier mis-handling and/or extreme weather conditions. All claims due to quality or shortages must be filed within 72 hours of receipt of goods from the carrier. Please contact the Plant Connection office at 800-883-0234 or your Plant Connection sales rep to place all claims. Failure to follow these steps may void your credit claim. Taking photos of the damaged material, while not required by each vendor, is an excellent way to support your claim

Warranties: As BFG acts exclusively as a broker for the vendors, and is not responsible in any way for the quality of the product or shipping the product to you, all warranties shall be the sole responsibility of the vendor and subject to the terms stated in any warranties supplied by any vendor to you. BFG makes no other warranty of any kind, express or implied, including any warranty of fitness of the product for any particular purpose (even if that purpose is known to BFG).

Disclaimer: The BFG Plant Connection ("BFG") acts exclusively as a broker for the vendors, and is, therefore not responsible in any way for the quality of the product or shipping the product to you. Accordingly, while BFG makes every attempt to insure your order is processed in a timely manner, we cannot be held responsible for the quality, condition or timeliness of your order, or for situations outside of our control. Under no circumstances shall BFG be liable for any damages to you relating to your order, and specifically disclaims any damages to you, including but not limited to actual damages, special, incidental, indirect or consequential damages, loss of crops or any profit."

Please note that BFG's standard terms and conditions apply to any order.



Wagner Greenhouses Cool Crop Ordering Information

Pricing is effective May 16, 2025

Product availability:

November 24, 2025 - January 30, 2026: Ranunculus

July 28, 2025 - January 30, 2026: All Others

Minimum Order: 6 trays, 1 tray per variety, \$25 below minimum charge.

Tray Sizes Available: All trays measure 10.5" x 20.75" and are patched to 100% fill.

288 cell size sold as 275, octagonal cells

144 cell size sold as 140, octagonal cells

72 cell size sold as 70, octagonal cells

Volume Discounts: Ship-to volumes are based on the previous year's volume (July 1, 2024 - June 27, 2025). Volume accumulated in all other Wagner's young plant programs (excluding Prefinished Cyclamen) contributes in full to the Cool Crops Liner Program. All orders for the current year (June 30, 2025 - June 26, 2026) will be priced at the previous year's volume until that volume level has been surpassed. When the previous year's volume level is surpassed, volume will accumulate from order to order and discounts for all unshipped orders will be automatically recalculated.

Volume 1	Volume 2	Volume 3	Volume 4	Volume 5	Volume 6	Volume 7
1-24 TR	25-144 TR	145-288 TR	289-576 TR	577-1499 TR	1500-2999 TR	3000+ TR

Order Cutoff: Orders for Sowing cutoff on Thursday at 12:00 PM before the Start Week. Availability/At-Once Orders cutoff on Thursday at 12:00 PM before the Ship Week.

Lead Time for Cancellations/ Additions: Cancellations of orders or parts of orders must be made prior to sowing.

Tags: Tags are not available for most plug items. Ask your BFG Plant Connections sales rep about placing a tag order through John Henry or Master Tag.

Boxes

Boxes are constructed with recyclable, moisture resistant corrugation.

Regular Packing	Standard Box	Courier Box*
dimensions	22" x 12" x 14"	22" x 23" x 14"
dim. Weight	20 lbs.	40 lbs.

Insulated Packing**	Standard Box	Courier Box*
dimensions	23" x 13" x 15"	23" x 25" x 15"
dim. Weight	23 lbs.	46 lbs.

Tray Size	Approx. Trays/Box
105	4
72	3-4

*Courier Box is two standard boxes inserted into a larger overlap box to reduce tumbling in handling.

**Insulation utilized when necessary to prevent plant damage from frost

Courier to Door - Small to Medium Shipments

- *FedEx Priority Overnight Service*: most ZIP codes delivered by 10:30 A.M. the next day.
 - Used at Wagner's Discretion during the Cold Season (Dec through Mid March) and High Heat (July through September).
- *FedEx Second Day AM Service*: most ZIP codes delivered by 10:30 A.M. the second day.
 - Limited availability during Cold Season (Dec through Mid March) , and High Heat (July through September)
- *Regional Courier*: Spee Dee
 - Service only available to Zone A and northern Illinois; not available during cold season.

Upper Midwest Seasonal Shipping to Door - Medium to Large Shipments

- *Cooperative Delivery Pool Services*
 - Weekly temperature controlled delivery throughout Midwest
 - 1-2 day distribution based on floral routes and volumes
 - 10 Box Minimum
 - No Tracking Information available
 - MN, ND, SD, NE, and Eastern IA Weeks 8-14
 - WI and IL Weeks 9, 11, and 13
 - Routes and Weeks subject to Change
 - Contact Wagner's Customer Service for more information.
- *Cooperative Grower Truck*
 - Routes in NW Minnesota including eastern parts of North Dakota.
 - Weeks 10, 12, and 14
 - Routes and Weeks subject to Change
 - Contact Wagner's Customer Service for more information.

Trucked to Door - Medium to Large Shipments

- *Grower Truck LTL*: Carted or boxed
 - Approximate maximum capacity of 4500 trays per truck.
 - Pooled route criteria must be met.
 - Ship-to's must accommodate a 53 ft. trailer.
 - 100 trays or 10 Box minimum per stop
 - Wagners retains the right to re-route truck orders without notice.
 - Please specify an alternate shipping method preference for instances when Grower Truck is unavailable.
- *LTL from MSP*: Less than truckload, shrink-wrapped pallets, not available during cold season
 - Via *FedEx Freight* (not temperature controlled)
 - Ship-to locations beyond 400 mile radius qualify for two day delivery.
 - Ship-to locations within 400 mile radius qualify for next day delivery.

2025-2026 Wagners Cool Crops Drops

Item Description	Tray Description	Suggested Substitute
Prim Dania Mix	72 Tray 70 Count	Prim Danova Grower Select Mix
Primula Perola Mix	72 Tray 70 Count	Primula SuperNova Mix
Ranunculus Magic Rose Delight	72 Tray 70 Count	Ranunculus Magic Rose
Ranunculus Magic Purple	72 Tray 70 Count	Ranunculus Magic Rose
Ranunculus Magic Golden Yellow	72 Tray 70 Count	Ranunculus Magic Yellow

2025-2026 Wagners Cool Crops Product List

Quantity	Description	Sold As
	275 TR Prim Danova Grower Select Mix	275
	275 TR Prim Danova Mixed	275
	275 TR Prim Hethor Giant Late Mix	275
	275 TR Prim Hethor Giant Mid Mix	275
	70 TR Calceolaria Dainty Formula Mix	70
	70 TR Carnation Lillipot Mix	70
	70 TR Cin Early Perfection Mixed	70
	70 TR Cin Planet Mixed	70
	70 TR Platycodon Sentimental Blue	70
	70 TR Prim Bonneli Mix	70
	70 TR Prim Danova Grower Select Mix	70
	70 TR Prim Danova Mixed	70
	70 TR Prim Elodie Mix	70
	70 TR Prim Fruelo Mix	70
	70 TR Prim Hethor Giant Late Mix	70
	70 TR Prim Hethor Giant Mid Mix	70
	70 TR Prim Paradiso Mid Mix	70
	70 TR Prim Princessa Mix	70
	70 TR Primula Lighthouse Mix	70
	70 TR Primula Prima Mixed	70
	70 TR Primula Sibel Mix	70
	70 TR Primula SuperNova Mix	70
	70 TR Primula Tch Me Lrg Mix	70
	70 TR Primula Touch Me Midi Mix	70
	70 TR Ranun Bloomingdale II Mix	70
	70 TR Ranun Sprinkles Dwarf Dark Pink	70
	70 TR Ranun Sprinkles Dwarf Mix	70
	70 TR Ranun Sprinkles Dwarf Orange	70
	70 TR Ranun Sprinkles Dwarf Red	70
	70 TR Ranun Sprinkles Dwarf White	70
	70 TR Ranun Sprinkles Dwarf Yellow	70
	70 TR Ranunculus Mache Bicolor Mix	70
	70 TR Ranunculus Mache Fire	70
	70 TR Ranunculus Mache Lem Rose Bicolor	70
	70 TR Ranunculus Mache Mixture	70
	70 TR Ranunculus Mache Orange	70
	70 TR Ranunculus Mache Pink	70
	70 TR Ranunculus Mache Purple	70
	70 TR Ranunculus Mache Red	70
	70 TR Ranunculus Mache Rose	70
	70 TR Ranunculus Mache Vnlla Biclr Mdly	70
	70 TR Ranunculus Mache Yellow	70
	70 TR Ranunculus Magic Fireball	70
	70 TR Ranunculus Magic Mixed	70
	70 TR Ranunculus Magic Orange	70

	70 TR Ranunculus Magic Pink & Peach	70
	70 TR Ranunculus Magic Red	70
	70 TR Ranunculus Magic Rose	70
	70 TR Ranunculus Magic White	70
	70 TR Ranunculus Magic Yellow	70
	70 TR Ranunculus Sprinkles Light Pink	70
	70 TR Ranunculus Sprinkles Mix	70
	70 TR Ranunculus Sprinkles Orange	70
	70 TR Ranunculus Sprinkles Pink	70
	70 TR Ranunculus Sprinkles Pink Bicolor	70
	70 TR Ranunculus Sprinkles Red	70
	70 TR Ranunculus Sprinkles Violet	70
	70 TR Ranunculus Sprinkles Violet Bicolor	70
	70 TR Ranunculus Sprinkles White	70
	70 TR Ranunculus Sprinkles Yellow	70
	70 TR Ranunculus Sprinkles Ylw Red Bclr	70
	70 TR Schizanthus Atlantis Mix	70