

2021 Expos BFG Supply Co.

IT'S THE PLACE TO BE!

BFG's Green Industry Event is the place to be if you want to diversify your product selection and create new connections with industry experts! BFG is partnering with hundreds of the top suppliers in the Greenhouse, Independent Lawn & Garden, Landscape and Indoor Growing Industries!

> Take advantage of these great deals, discounts, clearance items, pallet alley and SO MUCH MORE!



Denver, CO Crowne Plaza Hotel September 1-2, 2021



Cleveland, OH Huntington Convention Center of Cleveland September 22-23, 2021 Leading Technology Pallet Alley BFG Exclusives Early Bird Specials New Products





Leader in Green Industry Distribution BFG is truely your single source supplier!

Grower Lawn and Garden Plants and Seeds Indoor Growing

About BFG Supply Co

Founded in 1972, BFG Supply has a long history of serving the Green Industry including professional growers, lawn & garden centers, landscapers, and indoor growing stores. As an established industry leader, BFG provides the highest levels of customer service, the broadest product range, and innovative technology solutions. BFG is a true single source supplier for all of your Green Industry needs from watering tools and control solutions to multi-acre fully integrated professional greenhouse structures.

In a world full of change you can take comfort in knowing that BFG Supply is focused on caring for your business needs. We look forward to providing the best customer service in the industry and supporting the growth of our customers.

- In business for 45+ years with Industry leading customer service
- Focus on the Professional Grower, Independent Lawn & Garden, Landscape and Indoor Growing industries
- Professional field sales force dedicated to customer success
- Broad product selection with 15,000+ skus in stock and 100,000+ skus available to order
- · Thirteen modern distribution facilities to efficiently serve customers
- Leading technology to improve ordering and delivery efficiency

Joday

BFG Supply Co. is the best it has ever been and continues to grow with a strong vision for the future.

Welcome to the show

We look forward to helping grow your business!





Denver, CO

Crowne Plaza Hotel and Convention Center 15500 East 40th Avenue, Denver, CO 80239

Show Days September 1-2, 2021

Show Hours

Wednesday: 8:30am - 5:00pm Thursday: 8:30am - 3:00pm



Cleveland, OH Huntington Convention Center of Cleveland 300 Lakeside Avenue, Cleveland, OH 44113

Show Days

September 22-23, 2021

Show Hours

Wednesday: 8:00am - 6:00pm Thursday: 8:00am - 4:00pm



Opens 9/25/21

you to interact with vendors anytime, anywhere, along with "live" on-site events with the opportunity to meet face-to-face!

Additional Savings

don't miss your opportunity to BOOK THE PRODUCT YOU NEED at these amazing prices

Plus, you can even...

Save An Additional *some exclusions apply

TO QUALIFY FOR THE ADDITIONAL SAVINGS

Place an order on the virtual platform by midnight August 31 **and** attend the BFG Denver show; **or** Place an order on the virtual platform by midnight September 21 **and** attend the BFG Cleveland show

Exclusions apply; additional discounts are not available on Agency, Vendor Direct, Pallet Alley, Plant Connection, or Closeout programs. Please refer to actual show program for details.

Exhibiting Suppliers

4 Seasonal Trends Alareen American Gardenworks American Nettings & Fabric Inc. Amturf Enterprises **A**auatrols Arborjet/Ecologel ASB Greenworld, Inc Atlantic-OASE BASE Baver Ornamentals Berry Global **BFG CEA - Greenhouse Solutions Bioline Agrosciences BioSafe Systems** BioTherm Bloem LLC Bluelab Bobbex Inc **Bonide Products** Bosmere Inc. Bully Tools, Inc. Burley Pottery Carson Home Accents Central Life Sciences Centurion Chapin Chive Coast of Maine Brands Colmet Control Solutions Inc. Corona Tools, USA Corteva Agriscience **Curtis Wagner Plastics**

Dalen Products Danner MFG., Inc. DCN Plastic DDL Inc.

DeCloet Greenhouse Systems

DekoRRA Products Delta Industries Design Toscano Detroit Nutrient Company DeVault Enterprises DeWitt Company Dosatron/Dilution Solutions Down to Earth All Natural Fertilizers Dr. Earth Dramm Corporation - Grower

Dramm Corporation - Grower Dramm Corporation - Retail

Earth Edge Earth Science / Encap, LLC Earth's Ally/Grower's Ally Eaton Bros. Echo Valley Eckert's Greenhouse-Water Saving Hanging Baskets and Iron

Emerald Park

Epic Scram Products Everguard Repellents Exotic Pebbles & Outdecco USA Fine Americas Inc. Fiskars Brands, Inc Flexon

> Partner Program BFG Exclusive Brand

Exhibiting Suppliers

Flexrake Flopak Fluence FoxFarm Soil & Fertilizer Company **Friends of Flight** Garden Weasel/General Tool **Gardener Select** GardenTech & Excel Controls Good Earth - Hoffman Gordon's Green Garden Products Greenstar Plants Products **Green-Tek** Greenview, Lyric, Preen Ground Cover Industries Grow More **Grower Select** Hardy Boy Plants Headwind Consumer Products EZ Read/Robert Allen Healthistraw Heath High Caliper Growing/Smart Pots **ICL Specialty Fertilizers** IKES Jackson Pottery Jacto Inc Jobe's Company Jolly Gardener/Oldcastle Jonathan Green **JR Peters** JRM Chemical-Soil Moist JusTea

Lambert Peat Moss Landmark Plastics Liberty Garden Products Luster Leaf Malibu Compost inc Marrone Bio Innovations Marshall Home & Garden Massarelli's Mast Young Plants Mayne Inc. Messinas **Michael Carr Designs** Michigan Peat Company MidWest Wire Millside Industries Modine Manufacturing Co. Monterey Lawn and Garden Products Monty's Plant Food Mosser Lee Products Motorola Solutions **Mulberry Miniatures** Music of the Spheres, Inc Mycorrhizal Applications Nature Innovations Nature's Mace Nature's Way Bird Products Neptune's Harvest Organic Fertilizers Netafim NOUSBO USA INC. Novelty Mfg. Nufarm Nursery Supplies, Inc Nutri-Mulch

Oasis Grower Solutions **OHP**, **Inc**.

ONA / PowAir Orbit Irrigation Organic Control (Orcon) Organic Laboratories, Inc. P.V.P Industries Panacea Products Pearl Valley Organix Phyllom BioProducts Corp. Pinnacle Climate Technologies Plant-Prod / Plantex Plastec Products Poly-Tex, Inc. Portrait Gardens

Premier Tech Horticulture

Pro-Steel Protech Tool Supply, Inc. Radius Garden Raker Roberta's Young Plants Regal Art & Gift **Revive Lawn Products Ridge Manor Nurseries** RIOCOCO Root Pouch Rustic Arrow SBM Life Science Schultz Plant Foods / Knox Fertilizer SePRO Corporation Silverbait SLF-100 Sloggers/Principle Plastics Soil Mender Products SoilKit-AgriTech St. Gabriel Ogranics Stone Age Creations Summit Chemical Summit Plastic/Janor Pot SunBlaster Lighting Sunshine Ceramica **SuperMoss**

Supermoss Sustàne Natural Fertilizer SweetSeed, LLC/Sweet-Nectar Syndicate Home & Garden

Additional Suppliers to be added!

FOR BOOTH NUMBERS AND A FINAL VENDOR LISTING pick up a show map at the expo!

Syngenta Professional Solutions

T.O.Plastics
TDI Brands
Terrafibre
The American Root Company, LLC
The Ames Companies
The Environmental Factor
The Espoma Company
The HC Companies - Grower
The HC Companies - Retail
The Plant Connection
Thriving Designs

True Organic Ultimate Fertilizer Co. Unipet United Industries Corporation Valley View Industries Verus Innovations Very Cool Stuff VPG West Chester/Safety Works/Mud Glove Western Pulp Products Company Wet & Forget

Wetsel Seed

Wild Delight Willert Home Products Willoway Nurseries, Inc. Wind River Woodlink & Hookery World Source Partners YAYA Organics

> Partner Program BFG Exclusive Brand

BFG SUPPLY CO Supplier Partner Program

BFG partners with the best suppliers in the industry to bring you the best products in Horticulture!

We are pleased to have strong partnerships with the following suppliers:







WAKEY WAKEY eggs and bakey!

YOU'LL HAVE TO ROLL OUT OF BED EARLY TO GET THESE DEALS DEALS ARE VALID 1 HOUR PRIOR TO THE SHOW EACH SHOW DAY

Come take advantage of these deeply discounted items.

We'll have **NEW ITEMS EACH DAY** so make sure you come back for day two of both the Denver and Cleveland Expos!



NET 30 TERMS ACTUAL SALE ITEMS MAY VARY More information and item listing to come prior to the show. WATCH FOR A FULL LISTING IN YOUR EMAIL!

CAN'T MAKE IT TO THE IN-PERSON SHOW? Early Birds will now be available virtually Same Time, Different Place www.bfgsupply.com



More information to come!



CEA - Hydro Suppliers BFG has the products to help you and your customers Grow!! The following BFG vendors offer indoor growing products.

Arboriet ASB Greenworld AutoPot USA Bamboo Supply BASF Bayer . Berry Global BFG CEA - Greenhouse Solutions BigFoot Mycorrhizae Bio AG Bioline **BioSafe Systems BioTherm Solutions Bioworks** Blacksmith Bioscience Blue Lab Bonide Brandt Camco Manufacturing Central Coast Garden Chapin Cortiva (Dow Agro) Curtis Wagner **Cutting Edge Solutions** Danner DeCloet Greenhouses Delta Sprayers Detroit Nutrient Co. Devault Dip 'N Grow Dosatron Down to Earth Dr. Earth Dramm Dyna-Gro Farth Box Farth Juice Espoma Exhale Eve Hortilux Fine Americas Fiskars Fluence Bioengineering Foop FoxFarm G.E Lighting(Professional) G.E Lighting(Retail) Gardena Gardener Select Gold Leaf

Gorilla Grow Tents Green Farth Products Green Tek Gro Tek/Gaia Grove Bags Grow Flux Grower Select H.C. Companies H.E. Anderson High Caliper Growing - Smart Pot HM Digital Hoffman - Good EartH Horticulture Horticultural Lighting Group (HLG) Hydrodynamics International (HDI) Hydrolife HydroLogic Hyline - Sipco lhort Innovative Growers Equipment Integra Products J.H. Biotech **LR** Peters Inc Jacto Sprayers Jiffy Products K.E.S Science Kellogg Controls Kind LED Lambert Peat Moss Landmark Plastics l ink4 Luster Leaf Malibu Compost Marrone Bio Innovations Master Plant Products Maxicrop Megaphoton Michigan Peat Microbe Life - Ecological Laboratories Monterey Lawn & Garden Monty's Plant Food Mychorrhizal Applications Nature's Source Nectar for the gods Neptune's Harvest Organic Fertilizer Netafim Nufarm Nursery Supplies OHP Oldcastle Lawn & Garden Olivia's Cloning Gel Organic Controls

Organic Laboratories Organic Resuce Pace 49 Plant Best Plant Stand Plant Success/Plant Revolution Plant-Prod- Plantex Fertilizers Plastec PotWheelz Garden Dollv Premier - Pro-mix Pro-Grow Supply **PVP** Industries Raindrip Reefertilizer Root Pouch Roots Organic - Aurora Innovations Safety Works Sarasota Green Group SBM Life Sciences Schaefer - Pinnacle Climate Tech SmartBee Smithers Oasis Solo Spravers South Cascade Speedgrow - Green St. Gabriel Organics Summit Chemical Sunblaster SunGro Horticulture Sunmaster Supercloset SUPERthrive Sustainable Village/Blumat Sustane Svngenta Tenax Corporation Terpenez Terravesco Terre Fibre The Environmental Factor TNB Naturals Total Grow Trim Bins/Harvest More Tumbleweed Composting Unco Industries Velcro Plant Ties Vestaron **VRE** Systems Wadsworth Control Systems Xtreme Gardening







Volcanic Glazed Pottery Vietnamese Glazed Pottery AquaPots® by Proven Winners® Liconfiber[™] Pottery Light Cement Pottery Indoor Potterv Old World Collection Garden Décor

CONTACT US

infomichaelcarrdesigns@gmail.com www.michaelcarrdesigns.com (866)358-9998

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Visit The Gardener Select Booth For More Information

www.bfgsupply.com 800-883-0234

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offering a complete line of systesms

BFG Supply Co

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BFG offers a complete line of systems for CEA/Indoor Growing and will help you design and implement an efficient system where you'll have the optimal growing environment needed for successful crops. Whether you are looking to grow in a greenhouse or 100% indoor facility, BFG's years of experience integrating systems proves valuable for new construction, rehabbing existing buildings or connecting greenhouses with buildings and processing facilities. BFG's application of the right horticulture and floriculture products combined with our industry expertise helps growers design integrated indoor growing systems that provide efficient ways to handle soil and soiless media, fertilizers, crop protection and processing in addition to plant care. BFG has ALL the products you need to launch and maintain a successful grow.

CONTROLLED ENVIRONMENT

AGRICULTURE



Talk to one of our Experts About Your Next CEA/Indoor Growing Project

BFG SUPPLY BRINGS DECADES OF PROVEN SUCCESSFUL PRACTICES that can be applied to specialty crops allowing you to be more competitive in constantly changing and evolving markets!

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BFG Supply Cheswick, PA Facility



Premium blends that feature WaterGard QS enhanced with Quickstart[®] Micro Nutrients. Promotes rapid germination and water retention technology.







Grower Select

For orders placed July 5 - September 25, 2021 for shipment as available, but before 1/15/22

Mix & Match Grower Select Product Purchase

GET THE COMBINED LOWEST PRICE!* *Offer excludes carts, media and fertilizer. Credit approval required.

\$1-\$1500 20% Discount Off Regular Price \$1501-\$3000 22% Discount Off Regular Price

\$3001 + **25% Discount Off Regular Price**





2% 12/15/21, Net 5/25/22





SAVE



Spice Up Holiday Sales With Spruce Tip Pots

The HC Companies Leader in Horticultural Containers

GrowerØSelect

Grower Select® Gala Tall Planter 14in D x 15in H

Max Liquid Volume: 7gal Durable plastic planter with a contemporary design. Min. Buy 1CS / 9EA

Glossy Burgundy GSTP1132DGBUCK





Dillen® Centabella Planter

Classic, fluted design that fits most any setting. Features an extra wide base for stability, sturdy heavy rim and a dual-drain bottom for root aeration and increased airflow. De-nests easily. Engineered for high-volume production in commercial growing applications.

15.5in D x 12.5in H Max Liquid Volume: 6.19gal

Min. Buy 1CS / 12EA Moroccan Bronze DLNCBU15500H02C012

12.5in D x 9.5in H Max Liquid Volume: 3.25gal

Min. Buy 1CS / 24EA Metallic Green DLNCBU12500H20C024



Grower Select® Tall Dune Planter 14in D x 15in H

Max Liquid Volume: 6.6gal Elegant wave pattern mimics the natural lines of dune sand on these planters.

Min. Buy 1CS / 14EA Warm Copper GSTP821JWC White GSTP821JWH



Nursery Supplies® Blow-Molded Pots

Blow-molded containers that offer exceptional durability, strength, value and are label compatible. Made in the USA.

Dec-Grow®





2% 12/15/21, Net 5/25/22



Custom™



Econo-Grip®



Grip-Lip®



Olympian[®]



Visit Western Pulp's booth for more products and information!



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ORDER DURING THE SHOW TO QUALIFY FOR DISCOUNTS AND TERMS.



MOTOROLA SOLUTIONS

Authorized Business Radio Reseller

Show Special Multi Unit Charger*

*Receive a FREE MUC with the purchase of every 6 Motorola DTR, TM, CLS and DLR Series two-way radios!

> Receive 5% off on all Radio Purchases!



2% 12/15/21, Net 5/25/22

Offer good for orders placed at the Show Only!



Special Discounts Available During the Show!

BFG Greenhouse Construction & Solutions

The BFG Greenhouse Solutions Team assists growers all across the United States with their greenhouse structure needs. Everything from the design, planning, construction and maintenance of new or existing sites, upgrades or remodels, our team is excited and ready to help! We offer a full range of products that include:

- Greenhouse Construction
- Coverings
- **Climate Control**
- Heating & Cooling
- Irrigation Technical Support Lighting
- Ventilation
- Horticultural Supplies & Services
- Our experienced team has the technical expertise to guide you through the process and provide the information you need to make the best choice for your operation!







Featured Project

Plantpeddler Phase2 Step2 – Cresco, IA

Structure: Custom DeCloet 8 bays of 43ft wide x 216ft long double poly roof Roof vents & vertical vents - providing EXCELLENT natural ventilation Custom connector to existing building Growing Facility integrated with Loading Docks Total Space: 77,000 sf

Talk to one of our Experts

About Your Next Greenhouse Project

Our team is committed to you! Whatever wants or needs you have we are here to help and make the process as seamless as possible. Whether it's a re-cover, improving efficiencies, or complete installation we take pride in providing the resources you need.









There Are Many Ways To Improve An Existing Greenhouse Structure

Updating Your Greenhouse Can:

Reduce Energy Costs • Reduce Maintenance Costs • Improve Productivity • Reduce Labor Costs

A better environment will produce better crops and provide quality to your team during daily operations. Investing in passive or active ventilation can provide you both. Curb appeal is also to be considered. You will be surprised how little investment will bring you outstanding returns.

FLUENCE

BFG PARTNERS WITH FLUENCE TO EXPAND LED LIGHTING SOLUTIONS THROUGHOUT THE UNITED STATES

SPYDR Series

In 3 sizes and with 10+ rack mounting options

The SPYDR Series can illuminate all types of vertical racks and grow tables with precise and uniform light on the plant canopy. The two PPF output levels and built-in dimmability enable the exact and dynamic

PPFD control over each of the plant growing stages. The SPYDR Series is the indoor lighting solution for all growers looking for an edge in efficiency, quantity, and quality.

SPYDR 2 series is ideal for high PPFD cultivation with single or multi-tier racking – from veg to bloom. The series has an average PPFD up to 1,060 µmol/m2/s over a 4'x4' (122×122 cm) canopy.

VYPR Series

Built upon patented thermal management technologies

the latest VYPR top lights feature market-leading efficacies and high light output per fixture. Thus, helping reduce the fixture count and system cost per lit area to accelerate the adoption of LED horticulture lighting.

With more compact power supplies, beam widening reflectors and new mounting options, the latest VYPR empowers growers to achieve their growing targets all year round.

Now featuring six spectra, VYPR 3p offers high fixture PPF up to 2330 μ mol/s and high efficacy up to 3.8 μ mol/s, enabling the direct replacement of a 1000W HPS fixture at more than 40% energy savings. The optional reflector kit provides a wider light pattern and uniform PPFD at plant canopy.











BFG Supply. Hydroponics

Everything needed to start your own indoor growing setup from irrigation, fertilizers and lighting to containers, equipment and disease control. You'll find a full selection of products for urban gardeners, gardeners who are starting seeds, and anyone who has an interest in growing indoors.

Gardening Supplies Sprayers, Spreaders & Dusters Fertilizer Meters Lighting Nutrients & Additives Insect Control Soils Grow Systems Waterings Supplies and more!

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Guarda® is the first EPA-registered, bactericide/fungicide with botanical thyme oil as the active ingredient. Take advantage of up to 14 days of residual activity and say Cu-later to heavy metals.



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ole Threa



Start Clean, Stay Clean

Dramm offers a range of equipment for pest man-agement and sanitation. The Triple Threat of Spraying, Foaming and Fogging will help keep any growing facility clean.

SPRAY with the Dramm Hydra CRF Sprayer. Fully adjustable pressure with a powerful spray. Great agi-tation, maneuverability, and ease-ofuse. Drench or spray. The CRF is built for use with corrosive products.

FOAM with the Dramm FM20-25. Air-driven foamer that connects to your compressor to produce a thick, rich foam that persists. Disinfectants rely on contact time. Foam increases contact time.

FOG with the Dramm Autofog-SS. Automatically apply bio-pesticides, oxidizers and standard pesticides with an ultra-fine fog. Coat all surfaces ensuring even, effective coverage. The SS version is built for Corrosive duty.





Take a FRESH LOOK at how 3D Systems® containers can work for you.



The ideal package for print & apply applications,



The ideal package for tag slotting applications

Each machine has various sizes and options available.





OF DOSMATIC INJECTORS, SHADE CLOTH (KNITTED AND WOVEN), POLYCARBONATE AND CUT TO SIZE POLY FILM ROLLS







60%

50%





80%

70%



90%

Gt Shade-Rite® WOVEN Shade Cloth

30%

× 55%

63%





The world's purest water-soluble fertilizer

Peters

Only the highest-quality ingredients are used to make Peters water-soluble fertilizer. Clean, clear formulations result in total solubility, reducing labor and product costs by eliminating precipitate build-up, clogged emitters, and repeated applications. Our exclusive M-77 chelating formula provides the vital nutrients, trace elements and efficient uptake needed for outstanding quality and brilliant color. Contact your BFG rep today to learn more about Peters the clear choice in water-soluble fertilizer.





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JR Peters Inc. makes the highest quality & truly soluble nutrient blends on the market. How can we say that? Because we are here watching over every step of the process. From research & formulation design in our small batch lab, through the intense qualifying of the purest raw materials, to our long-time employees watching over each handcrafted batch. The family at JR Peters ensures that the nutrients in our blends meet the strictest standards that will grow top quality plant material.



BACCTO SPEAKS SUCCESS!

Whether you're a professional grower seeking a consistent growing media in bales, loose fill bags, or bulk bags;

An IGC retail store looking for top shelf products <u>not sold to mass</u> <u>merchants or big box stores;</u> but supported with Co-Op and numerous support materials then

or

BACCT® IS YOUR ANSWER!

To learn about all the Michigan Peat-BACCTO discount program with delayed payment terms, visit our booth during the BFG Supply Expo

September 22 -23 Huntington Convention Center Cleveland, OH



🗖 Warehouse Orders:

DISCOUNT PAYMENT TERMS OF: 2% 12/15/2021, Net 5/25/2022

Drop Ship Orders Only:

CHOOSE FROM: 3% 60 or Net 5/9/2022

(Terms must be selected at time of order placement) Contact your NSI RSM for dating dollars available to you

The product must be able to be shipped as manufactured/ available to take advantage of this program

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Horticulture films that help your business grow



The Durability and Toughness You Need

Super 4™ is a super clear, super tough, longlife product that provides the best value in a 6-mil, 4-year greenhouse film. Super 4[™] is also available with 55% white opacity in selected sizes.

- Outstanding light transmission, haze, and clarity ratings help optimize yield in greenhouse applications.
- A unique manufacturing process and advanced resin technology provide superior tear strength.
- Advanced UV stabilizers maximize physical properties and help protect film from chemical damage.
- Bee compatibility feature allows more of the UV spectrum to pass through, making it easier for bees to navigate and achieve more efficient pollination.



Durability, Energy Savings, Plus Condensation Control

Thermax[™] combines outstanding thermal qualities and exceptional condensation control properties in one revolutionary, diffused greenhouse film.

- Outstanding thermal properties keep the heat in by reducing radiant heat loss. Heaters consume less energy to maintain a set temperature leading to potential energy savings of 15-20%.
- Directional condensation control ensures the additive migrates to the surface facing the crop. This feature controls drips, maintains light transmission and enhances thermal benefit
- Diffused light reaches plants from many angles while par light transmission remains the same, optimizing light distribution in the areenhouse.

LUMINANCE

The Results You Want

LUMINANCE[®] has been specially engineered to give you the results you need from a highly diffused greenhouse and high tunnel film.

- Lowers greenhouse temperature by as much as 9°F when compared to standard film
- Produces higher-yielding plants with stronger than normal root systems.
- Less demand for watering.
- Inhibits fungus spore development for healthier plants.
- Inhibits insect propagation.
- Prolongs the growing season.
- Allows for an earlier harvest-up to three weeks earlier harvests have been recorded



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Pradia[®] is a combination product developed to control a wide variety of sucking and chewing pests on ornamental and nursery crops. Pradia delivers a quick knockdown and excellent long-term control on aphids, thrips, whitefly and scale.



PROMIX

BIOFUNGICIDE" MYCORRHIZAE"

THE VALUE-ADDED COMBINATION






PREVENT PESTS WITH MAINSPRING GNL

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 Unique class of chemistry in IRAC Group 28

 Long-lasting control (8-12 weeks as a drench)

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FROM BOTTLES



197 YOU GROW GIRL Spandex back is made from 96% RPET

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Our pledge is to provide products and support to independent garden centers and hardware stores for resale throughout the Americas, focusing on Americanmade goods. When you buy from us, you will find products that are proven in the commercial industry and then packaged for home consumers.

Whether you are looking for functional solutions to help your customers in supporting their fruits and vegetables off the ground, or you are a commercial grower needing quick delivery of quality products that will last, we are your source.





Why Monterey?





Professional Grade Products Packaged For Retail

Industry's Largest Selection of Organic Controls Which Are OMRI Listed & USDA NOP Certified



Unique Lawn & Garden Products That Fill Voids Left By Competitive Brands



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- Pet Products
- Retail Support
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- Plant Protection Tarps
 - Tree Care
 - Wildlife Control



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GROW MORE"

Constant achievement through applied research has been our motto since 1918 and provides the basis for the dedicated product quality and consumer preference.

- · Grow More is ranked number one as the brand consumers prefer in the Western U.S.A.
- · World wide distribution and leading expert in agriculture - horticulture and floriculture.
- · Guaranteed customer satisfaction
- Superior Technology
- · Optimal Production Facilities
- · Service through the product life cycle.

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ARDEN



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GardenStraw is an all-natural biodegradable garden mulch that reduces watering, weeding, and damage to your plants giving you healthier plants and a more vibrant garden. Love your garden...be inspired!

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REDUCE TOXIC BUILDUP

> REMOVE BIOFILM

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BREAK DOWN ORGANICS

BREAK DOWN MINERALS

KEEP LINES FREE OF BUILDUP



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RELP MEAL

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Stop by the Lebanon Seaboard Booth for details on our exciting promotions:

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LEBANON LEBANON SEABOARD CORPORATION









A safer and better performing plant food used by the leading organic growers you will find in the your grocery stores every day.

We rigorowsly test all of our plants loads for pathogens. We're the ONLY (writiger company ISO 22000 certified in food sofety and have spent the fast 77 years producing a safer food for grow your food in.



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Protect the value of lawns, landscapes, trees, nursery or greenhouse grown ornamental and edible plants from target white grubs, beetles, weevils and borers.

grubGONE!.g

beetleGONE!.tlc

Granular Formulation: Apply grubGONE! with a spreader to control turf grubs feeding in the root zone of turf & ornamentals. Water Dispersible Powder: Mix beetleGONE! with water to use as a ground spray to control turf grubs or apply to foliage to control adult beetles.



Based on patented, Bacillus thuringiensis galleriae (BTG), bio insect control. Apply even when bees and beneficials are active. sales@phyllom.com | PhyllomBioProducts.com | 650.296.2574



all-natural repellents for the WHOLE FAMILY! Eco-Friendly DEET-free 100% Plant-Based Lab-Tested

GROWER'S ALLY^{*}







DOSATD40MZ2VFII







North Carolina Farms

Aarons Creek Farms Inc AG₂ AG 3 Agri Starts, Inc. Amos Zittle & Sons, Inc. ARC Ferns Aris Horticulture Inc. /Green Leaf Plants **Barone Gardens** Bluebird Nursery, Inc. Bosgraaf Greenhouses **Botany** Lane Branette Farms Casa Flora Classic Groundcovers Cohen Propagation Nurseries Ltd Creek Hill Nursery Danzinger De Vroomen Garden Products Degroot, Inc. DGI Propagators Donahues Growers DS Cole Growers Dummen USA Inc. Emerald Coast Growers Esbenshade's Greenhouses Inc. Mastertag Faribault Growers Inc. Flonda Tuxedo Flori-Design, Inc. Florida Cactus

Four Star Sales, LLC Galema's Greenhouse Inc. Gediflora GGG International, Inc. Green Circle Growers, Inc. Gro-N-Sell Gulley Greenhouse Happiness Farms Hatchett Creek Farms, Inc Headstart Nursery, Inc. Hillcrest Nursery Inc. Hishtil Holt Nurseries Llc J.P. Bartlett Co., Inc. Jaldety Nursery John Henry Kientzler Knox Nursery, Inc. Koppes Plants Krieger's Wholesale Nursery Kube-Pak Leo Berbee Bulb Live Oak Technologies Lucas Greenhouses Malmborg's, Inc Mast Young Plants Meadow View Gardens Inc. Micandy Millstadt Young Plants Natural Beauty Growers, LLC

North Creek Nurseries, Inc. Optimara Patchwork Gardens Pell Greenhouses, Inc. Perfection Greenhouse Plant Source Intl. Plantpeddler, Inc. Pleasant View Gardens Plug Connection Quality Cuttings Raker-Roberta Young Plants Robrick Nursery Inc. Skagit Gardens Speedling Incorporated Stockslager, Inc. Sun Fire Nurseries Swift Greenhouse Inc. Syngenta Flowers Inc Terra Nova Nurseries Inc. Wagners Greenhouse Walter's Gardens Welby Gardens/Hardy Starts Wenke Greenhouses Wicklein's Water Gardens



CONTACT US for more information!

Phone: 800-883-0234 Fax: 800-368-4759 Email: plantconnection@bfgsupply.com



Credit Approval Required

Order by 12-31-21 to qualify for NET 5-25-22 Minimum order of \$3,000

to SAVE MORE order by 10-8-21 to qualify for 1% 5-25-22, NET 6-25-22 Minimum order of \$3,000



Receive a 5% discount on rooted orders placed 6 months before the ship date.



2022 liner order placed by October 15, 2021.

Barone Gardens

Order placed by November 1, 2021 will qualify for an early order discount.



Receive a 2 % EOD on orders placed by October 1, 2021.



Receive a 10% EOD on orders placed by November 1, 2021.



Orders placed 13 weeks or more before the ship date will qualify for EOD pricing.



Order any combination of perennials by August 6, 2021 to ship January 3, 2022-June 3, 2022 and receive 5% EOD.



Orders placed by August 1, 2021 for delivery by March 15, 2022 will receive 3% EOD pricing.



Orders received by October 31, 2021 will qualify for EOD pricing.





Credit Approval Required

Order by 12-31-21 to qualify for NET 5-25-22 Minimum order of \$3,000

to SAVE MORE order by 10-8-21 to qualify for 1% 5-25-22, NET 6-25-22 Minimum order of \$3,000





Orders placed August 1, 2021-September 30, 2021 to ship January 1, 2022 or later will get a 10% EOD.



Receive EOD pricing for orders of 1200 plugs or more placed by 10-15-21 (can be a combination of 50 flats and 100 flats, or more) for delivery January thru May.

CONTACT US for more information!

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Grower Programs 2% 12/15/21 OR Net 5/25/22

Lawn & Garden Retail Programs Shipments after 11/1/21 = Net 5/25/22



Some exclusions apply – please refer to actual show program for details.

Anticipation Discount

In addition to the show pricing BFG will be offering the following anticipation discounts; Pay on or before 2/28/22 - Receive an extra 1% discount

Pay on or before 3/31/22 - Receive an extra 0.5% discount

These discounts may be deducted from your early payments. Please mark your remittance with "anticipation discount" and the amount. Each vendor program has its own terms. Payment terms are stated on the top of each page and will be included on your invoice. Any discount, including anticipation discounts, will only be honored on invoices paid and received into the BFG office within the terms specifications. Buyer is responsible for mail time.

SPIFF Deal

These special incentives are determined by the vendors and vary based on the vendor program. Incentives are only available by visiting the vendor's booth at the expo. Vendors must apply the SPIFF to your order at the show. All applied SPIFFs are available to view on your Show Order Recap available as a print out from the kiosks at the BFG expo.

SPIFFS MUST BE WRITTEN IN PERSON DURING THE BFG EXPOS:

- Denver, CO Expo September 1-2, 2021
- No Exceptions! Cleveland, OH Expo - September 22-23, 2021

All SPIFFs will be entered as a credit on your BFG account by April 28, 2022.*

Imported Products

Unlike domestic goods, overseas production requires ever expanding lead times. What used to take 90 days to get product into the states can now take 6 months or more. In a seasonal business like ours, this makes timely preparation critical.

You should also be aware that due to lead times, refill opportunities may not exist. Plan accordingly and commit to orders that will last throughout your selling season. Please feel free to contact your BFG Supply sales representative with questions.

Price Volatility

In the last 18 months, we've witnessed global supply chain disruptions never seen before. The pandemic has shaken suppliers in all industries with material shortages, production delays, transportation inefficiencies, and labor shortfalls. In addition, a range of raw materials including steel, resin, wood, and many others have undergone dramatic price hikes. Together with the explosive cost of container freight and a rise in domestic ground transportation, these factors create tremendous price volatility. BFG works closely with our suppliers to understand price changes and mitigate their impact. Our intention is always to maintain the pricing in our published show programs. However, in the current environment we cannot guarantee prices throughout the show period. If a price change occurs on an active program, our customers will be advised of the change and given a chance to cancel or revise their orders. We thank you for your business and your understanding in this challenging time.



14500 Kinsman Road Burton, OH 44021

Additional Savings

don't miss your opportunity to BOOK THE PRODUCT YOU NEED at these amazing prices

Plus, you can even...

Save An Additional *some exclusions apply

TO QUALIFY FOR THE ADDITIONAL SAVINGS

Place an order on the virtual platform by midnight August 31 **and** attend the BFG Denver show; **or** Place an order on the virtual platform by midnight September 21 **and** attend the BFG Cleveland show

Exclusions apply; additional discounts are not available on Agency, Vendor Direct, Pallet Alley, Plant Connection, or Closeout programs. Please refer to actual show program for details.