



WAGNERS

2024 Specialty Florist Program



800.883.0234 • www.bfgsupply.com



BFG Headquarters • 14500 Kinsman Road Burton, OH 44021 • (800) 883.0234



Wagner Greenhouses
2024

Account #: _____

E-Mail Address: _____

Company Name: _____

Ship Date: _____

Contact Name: _____

Ship Via: _____

Ship to Address: _____

Subs okay? - By Color- By Series

Terms/Payment Info: _____

Phone #: _____

Fax: _____

BFG Sales Rep: _____

Plant Connection Claims Policy: All shipping claims must be filed within 24 hours of receipt of goods from the carrier. Please note any damages due to carrier mis-handling and/or extreme weather conditions. All claims due to quality or shortages must be filed within 72 hours of receipt of goods from the carrier. Please contact the Plant Connection office at 800-883-0234 or your Plant Connection sales rep to place all claims. Failure to follow these steps may void your credit claim. Taking photos of the damaged material, while not required by each vendor, is an excellent way to support your claim

Warranties: As BFG acts exclusively as a broker for the vendors, and is not responsible in any way for the quality of the product or shipping the product to you, all warranties shall be the sole responsibility of the vendor and subject to the terms stated in any warranties supplied by any vendor to you. BFG makes no other warranty of any kind, express or implied, including any warranty of fitness of the product for any particular purpose (even if that purpose is known to BFG).

Disclaimer: The BFG Plant Connection ("BFG") acts exclusively as a broker for the vendors, and is, therefore not responsible in any way for the quality of the product or shipping the product to you. Accordingly, while BFG makes every attempt to insure your order is processed in a timely manner, we cannot be held responsible for the quality, condition or timeliness of your order, or for situations outside of our control. Under no circumstances shall BFG be liable for any damages to you relating to your order, and specifically disclaims any damages to you, including but not limited to actual damages, special, incidental, indirect or consequential damages, loss of crops or any profit."

Please note that BFG's standard terms and conditions apply to any order.



Wagner Greenhouses Ordering Information

This pricing is effective September 5, 2023. Product is available to November 6, 2023 to November 1, 2024

Minimum Order: 6 trays, 1 tray per variety, \$10 below minimum charge.

Tray Sizes Available: All trays except 51 strip measure 11" x 22". 51 Strip trays measure 21" x 5 1/4"
144 cell size sold as 140
72 cell size sold as 70
51 Strip sold as 50

Volume Discounts: Ship-to volumes for one ship-to are based on the previous year's volume (July 4, 2022 thru June 30, 2023). Volume accumulated in all other Wagner's young plant programs (excluding Prefinished Cyclamen) contributes in full to the Specialty Florist Pot Crops Program. All orders for the current year (July 3, 2023 to June 28, 2024) will be priced at the previous year's volume until that volume level has been surpassed. All orders for the future year (July 1, 2024 to June 27, 2025) will be priced at the previous year's volume level unless the current year volume has surpassed the previous year. When the previous or current year's volume level is surpassed, volume will accumulate from order to order and discounts for all unshipped orders will be automatically recalculated.

Volume 1	Volume 2	Volume 3	Volume 4	Volume 5	Volume 6	Volume 7
1-24 TR	25-144 TR	145-288 TR	289-576 TR	577-1499 TR	1500-2999 TR	3000+ TR

Order Cutoff: Orders for Grow-to-Order cutoff on Thursday at 12:00 PM before the Start Week.
Availability/At-Once Orders cutoff on Thursday at 12:00 PM before the Ship Week.

Lead Time for Cancellations/ Additions: Cancellations of orders or parts of orders must be made prior to sowing.

Tags: Tags are not available for most plug items. Ask your BFG Plant Connections sales rep about placing a tag order through John Henry or Master Tag.

Boxes

Boxes are constructed with recyclable, moisture resistant corrugation.

		Standard Box	Courier Box*
Regular Packing	dimensions	22" x 12" x 14"	22" x 23" x 14"
	dim. Weight	20 lbs.	40 lbs.
Insulated Packing**	dimensions	23" x 13" x 15"	23" x 25" x 15"
	dim. Weight	22 lbs.	45 lbs.

*Courier Box is two standard boxes inserted into a larger overlap box to reduce tumbling in handling.

**Insulation utilized when necessary to prevent plant damage from frost

Shipping: FedEx, Grower Truck, Customer Pick-up

Minimum Freight Charges		
Minimum Freight Charges	Zone A	Zone B
FedEx Overnight Service	\$35.40	\$59.00
FedEx 2Day Service	\$23.60	\$41.30
Fedex Ground from Hub	N/A	\$41.30
Speedee	\$17.70	\$17.70
Cooperative Delivery Services	\$47.20	\$59.00
LTL from MSP or HUB LTL	\$176.99	\$176.99
Grower Truck LTL	\$100.29	\$176.99
Air Freight	\$117.99	\$117.99

(Northern IL)
(parts of NE and IL)

Customer Pick-Up: Available Wednesday and Thursday, pickup times scheduled in advance with Wagners' Shipping Department.

Shipping Claims:

- Must be filed with broker and salesperson and reported to Wagner's within 48 hours of receiving the shipment.
- Photos Must be supplied, Failure to supply Photos may result in the denial of the claim.

Plant Claims:

- Must be filed with broker and salesperson and reported to Wagner's within 14 days of receiving the shipment.
- Photos Must be supplied, Failure to supply Photos may result in the denial of the claim.

2024 DROPS

Item Description	Suggested Substitute
70 TR Gerb Cartwheel Autumn Colors	Discontinued, No Sub
140 TR Gerb FlorLn Midi DE Select Mix	Alternate Tray Size
140 TR Gerb FlorLn Midi Select Mix	Alternate Tray Size
140 TR Gerb FlorLn Midi Specialty Mix	Alternate Tray Size
140 TR Gerb FlorLn Maxi DE Select Mix	Alternate Tray Size
140 TR Gerb FlorLn Maxi Spider Mix	Alternate Tray Size
140 TR Gerb FlorLn Maxi LE Ht Summer Mix	Alternate Tray Size
140 TR Gerb FlorLn Maxi Select Mix	Alternate Tray Size
50 TR Orn Pepper Masquerade	Orn Pepper Midnight Fire

2024 Wagners Specialty Florist Product List

Quantity	Description
	140 TR Gerb ColorBloom Bicolor Org Yel
	140 TR Gerb ColorBloom Bicolor Red White
	140 TR Gerb ColorBloom DE Deep Orange
	140 TR Gerb ColorBloom DE Red
	140 TR Gerb ColorBloom DE Watermelon
	140 TR Gerb ColorBloom DE White
	140 TR Gerb ColorBloom DE Yellow
	140 TR Gerb ColorBloom LE Cherry
	140 TR Gerb ColorBloom LE Deep Rose
	140 TR Gerb ColorBloom LE Red
	140 TR Gerb ColorBloom Mix
	140 TR Gerb Jaguar Deep Orange
	140 TR Gerb Jaguar Deep Rose
	140 TR Gerb Jaguar Fire Dark Center
	140 TR Gerb Jaguar Formula Mix
	140 TR Gerb Jaguar Pink
	140 TR Gerb Jaguar Red
	140 TR Gerb Jaguar Rose Picotee
	140 TR Gerb Jaguar Scarlet Shds Dk Cnter
	140 TR Gerb Jaguar Tangerine
	140 TR Gerb Jaguar White
	140 TR Gerb Jaguar Yellow
	140 TR Gerb Jaguar Yellow Dark Center
	140 TR Gerb Mega Revltn Select Mix
	140 TR Gerb Optimum DE Mix
	140 TR Gerb Optimum Mix
	140 TR Gerb Revltn Select Mix
	140 TR Gerb Royal Premium Mixture
	50 TR Orn Pepper Acapulco Multicolor
	50 TR Orn Pepper Black Pearl
	50 TR Orn Pepper Blaze
	50 TR Orn Pepper Chilly Chili
	50 TR Orn Pepper Conga
	50 TR Orn Pepper Hot Pops Purple
	50 TR Orn Pepper Hot Pops Yellow
	50 TR Orn Pepper Midnight Fire
	50 TR Orn Pepper Onyx Orange
	50 TR Orn Pepper Onyx Red
	50 TR Orn Pepper Sangria
	50 TR Orn Pepper Sedona Sun
	50 TR Orn Pepper Wicked
	70 TR Gerb Bengal Mix
	70 TR Gerb Cartwheel Strawberry Twist
	70 TR Gerb ColorBloom Bicolor Org Yel
	70 TR Gerb ColorBloom Bicolor Red White
	70 TR Gerb ColorBloom DE Deep Orange
	70 TR Gerb ColorBloom DE Red

Quantity	Description
	70 TR Gerb ColorBloom DE Watermelon
	70 TR Gerb ColorBloom DE White
	70 TR Gerb ColorBloom DE Yellow
	70 TR Gerb ColorBloom LE Cherry
	70 TR Gerb ColorBloom LE Deep Rose
	70 TR Gerb ColorBloom LE Red
	70 TR Gerb ColorBloom Mix
	70 TR Gerb FlorLn Maxi DE Select Mix
	70 TR Gerb FlorLn Maxi LE Ht Summer Mix
	70 TR Gerb FlorLn Maxi Select Mix
	70 TR Gerb FlorLn Maxi Spider Mix
	70 TR Gerb FlorLn Midi DE Select Mix
	70 TR Gerb FlorLn Midi Select Mix
	70 TR Gerb FlorLn Midi Specialty Mix
	70 TR Gerb Jaguar Deep Orange
	70 TR Gerb Jaguar Deep Rose
	70 TR Gerb Jaguar Fire Dark Center
	70 TR Gerb Jaguar Formula Mix
	70 TR Gerb Jaguar Pink
	70 TR Gerb Jaguar Red
	70 TR Gerb Jaguar Rose Picotee
	70 TR Gerb Jaguar Scarlet Shds Dk Cnter
	70 TR Gerb Jaguar Tangerine
	70 TR Gerb Jaguar White
	70 TR Gerb Jaguar Yellow
	70 TR Gerb Jaguar Yellow Dark Center
	70 TR Gerb Majorette Blazing Eyes
	70 TR Gerb Majorette DE Bright White
	70 TR Gerb Majorette DE Orange
	70 TR Gerb Majorette DE Red
	70 TR Gerb Majorette DE Red Bicolor
	70 TR Gerb Majorette DE Yellow
	70 TR Gerb Majorette DE Yellow Bicolor
	70 TR Gerb Majorette Mix
	70 TR Gerb Majorette Pink Halo
	70 TR Gerb Majorette Sunset Orange
	70 TR Gerb Mega Revltn Select Mix
	70 TR Gerb Optimum DE Mix
	70 TR Gerb Optimum Mix
	70 TR Gerb Revltn Select Mix
	70 TR Gerb Royal Premium Mixture
	70 TR Gloxinia Avanti Mixed